

### Join Our Effort To Protect Sea Turtles Around The World

Six of seven species of sea turtles are either threatened or endangered but there are many ways to help turn the tide. We offer corporate partners unique and effective ways to provide concrete benefits to wildlife and coastal communities while supporting marketing and sustainability efforts.

**Our mission** is to connect people with sea turtles in meaningful, personal and, memorable ways. We help the sea turtle community connect, grow, and thrive by supporting community-based conservation efforts. Our programs provide funding, resources, and tools to protect endangered sea turtle species in the Global South.

#### Our Programs:

- Billion Baby Turtles provides support for important turtle nesting beaches.
- Our Sea Turtles & Plastic campaign works to get plastic out of sea turtle habitats.
- Too Rare To Wear is a campaign working to end the demand for turtleshell products.
- Our Conservation Trips provide volunteer and financial support for conservation efforts.
- We promote equity in the sea turtle community through our **Sea Turtle Inclusivity Fund**.
- We coordinate the Sea Turtle Week annual celebration each June.



### Why Partner With Us?

SEE Turtles is an innovative, award-winning organization that makes a concrete difference for endangered sea turtles and local communities around the world.

Our business sponsorships offer businesses an opportunity to engage a large and committed network of eco-minded consumers and show your company's green credentials.

#### Our sponsorships offer:

- A concrete and transparent way to show your customers your company's commitment to protecting the environment.
- Promotion to our network of <u>200,000+</u> <u>social media followers and email</u> subscribers.
- Assets including photos, videos, and logos to share in marketing efforts.
- Promotions to help engage your customers.



**Contact Us To Explore a Partnership** 

### **Benefits of a SEE Turtles Partnership**

#### **Consumer Friendly & Transparent:**

Our programs have concrete impacts for each program including 10 cents for every hatchling saved, 50 cents for every lb of plastic cleaned, and more.

### **Large Reach:**

For a small organization, we have a large and dedicated audience that includes more than 200,000 followers on Facebook, Twitter, Instagram, and email and our SEE Turtles website averages more than 40,000 unique visitors per month.

#### See our full reach here.

#### **Eye-Catching:**

We have high quality photos, video, and logos available for use by partners to help promote the partnership.

### Leadership:

SEE Turtles has been a leader in sea turtle conservation since 2008. We have generated more than \$1 million for turtle conservation and communities Our work has benefitted more than 60 important nesting beaches protected by 50+ organizations in 20 countries across the world. For these efforts, we won the Changemakers Award from the World Travel & Tourism Council.

### True partnership:

We don't just ask for a check and put your name on our supporters page; we actively seek out ways to benefit both organizations. See our **benefits** and **case study** sections for how we help promote sponsors.

### **Protecting Important Nesting Beaches**

One of the top threats to sea turtles is consumption of their eggs. To protect turtle nesting beaches, there are hundreds of small organizations working on small budgets with little access to grants from the small number of donors who support this kind of work. But there is hope, lots of it!

We launched Billion Baby Turtles in 2013 to fund community-based organizations to pay local staff to patrol the beaches and move the eggs to safe places, away from poachers, to be released when born. We raise this support through an innovative fundraising program that combines individual donations, school fundraisers, income from turtle conservation tours, and partnerships with environmentally responsible businesses.



A billion is a very big number. We will ever reach it? Who knows, but we feel that an ambitious goal is important and that the title will help to draw more attention--it already is! We do know that we can save millions of hatchlings per year and grow that number every year.

We have already saved more than 9 million hatchlings and your brand can save a hatchling for just 10 cents on average. We hope you can join us in this effort. Contact us today to start the conversation.

**Learn More About Billion Baby Turtles** 

### **By The Numbers**

SEE ALL OF OUR PARTNERS HERE

**HATCHLINGS SAVED: 9 million+** 

**TOTAL FUNDS GRANTED: \$1,000,000+** 

**TOTAL NUMBER OF GRANTS: 200+** 

**PARTNER ORGANIZATIONS SUPPORTED: 60+** 

**HATCHLINGS SAVED PER \$1 DOLLAR DONATED: 10** 



### Sea Turtles & Plastic

If there is a poster species for the worldwide epidemic of plastic pollution, it's sea turtles. The mothers swim through islands of plastic on their migrations and crawl through plastic to find their spots to nest on beaches. SEE Turtles believes the long-term solution is ending single use plastic. But even if all plastic production was to stop today, millions of tons would still be floating in the ocean, impacting sea turtles, other ocean wildlife, and humans.

We advocate for reducing plastic use while searching for ways to help get this waste out of sea turtle habitat, in ways that support conservation efforts and local communities and reusing this waste into useful products.

#### **Our Plastic Campaign:**

- Works with conservation organizations around the world to clean up plastic in sea turtle habitats.
- Supports new and expanded upcycling efforts that benefit conservation & reduces waste.
- Advocates for less plastic use. We encourage people to reduce plastic at home while advocating for governments and businesses to take strong actions to reduce the creation of plastic in the first place.



# Sea Turtles & Plastic Sponsorship Opportunities

### Our Plastic Campaign:

We have several projects run by our partners around the world to turn the trash washing up on nesting beaches into useful products that support local communities. These include upcycling with Precious Plastic machines, recycling plastic bags into crocheted handbags, and other efforts.

These projects cost US \$3,000 - \$10,000 and sponsors can cover the full project cost or partner with us on a matching campaign to engage our community.

### Cause Marketing

Donate a fixed amount or percentage of a product cost to this campaign to show your customers you are doing something about the plastic crisis. This is a great option for plastic alternatives or upcycled or ocean plastic products.

**50 cents cleans up 1 lb of plastic.** We provide regular updates from the field including photos and videos and amounts of plastic cleaned.



### **Sea Turtle Week**

Sea Turtle Week is a unique celebration of these animals and the people who work to support them.

Our business sponsorships offer businesses an opportunity to engage a large and committed network of eco-minded consumers and show your company's green credentials.

#### Our sponsorships offer:

- A concrete and transparent way to show your customers your company's commitment to protecting the environment.
- Promotion to our network of 10,000 Sea Turtle
  Week social media followers.
- Assets including graphics, photos, videos, and logos to share in marketing efforts.
- Promotions to help engage your customers.

LEARN MORE ABOUT SEA TURTLE WEEK



June 8th

World Oceans Day

June 10th

Kemp's Ridley Day / Oil Spills

June 12th

Loggerhead Day / Entanglement in Fishing Gear

June 14th

Green Turtle Day / Climate Change June 9th

Flatback Sea turtle Day / Threat – Coastal Development

June 11th

Olive Ridley Day / Consumption of Eggs and Meat

June 13th

Hawksbill Day / Turtleshell Trade

June 15th

Leatherback Day / Plastic Pollution

June 16th

World Sea Turtle Day General sea turtle information Archie Carr tribute

# Sea Turtle Week By The Numbers

PEOPLE REACHED: 8 to 10 million per year

PARTICIPATING ORGANIZATIONS: 270+ in 45 countries

**SOCIAL MEDIA FOLLOWING:** 10,000+

2022 SOCIAL MEDIA INTERACTIONS: 100,000+

#### **ANNUAL EVENTS**

**Photography Contest (March)** 

Winners' images will be featured on the website and graphics.

**Student Art Contest (April)** 

Students will be encouraged to create art in any medium and submit a photo online. The winning piece will be featured on social media.

Sea Turtle Scientist of the Year (May)

We highlight an extraordinary individual in the sea turtle community nominated by sea turtle scientists and workers themselves. The winner will be featured on our social media posts.

**Global Beach Cleanup (June)** 

We will collaborate with partners on a global beach cleanup event to coincide with World Sea Turtle Day.

# **Sponsorship Levels**

#### \$250 donation per year

- Company link & logo on our sponsor page.
- Posts on 2 Facebook & 2 Twitter feeds (2x per year per feed, 8 posts total).
- Regular update newsletter
- Use of SEE Turtles logo and images on company products, website, & social media.
- Listing in SEE Turtles annual reports
- Impact graphic to share on social media (once per year).
- Requires an initial deposit of \$250.\*

### \$1,000 donation per year

- Benefits noted for the previous category.
- Posts on 2 Facebook, 2 Twitter feeds, & 1
  Instagram feed (2x per year per feed, 10 total).
- Higher listing of logo on sponsor page and SEE Turtles annual report.
- Use of SEE Turtles logo, images, & videos on company products, website, and social media.
- Annual graphic showing how many hatchlings saved in the previous year.
- Requires an initial deposit of \$250.\*

\*See Why Deposits for more information & exceptions



### Sponsorship Levels

# \$10,000 minimum donation per year

- Benefits noted for the previous category.
- Posts on 2 Facebook, 2 Twitter feeds, & 1
  Instagram feed (3x per year per feed, 15 total).
- Inclusion in SEE Turtles monthly newsletter (6,000+ subscribers) (1x).
- Prominent listing of logo on sponsor page & in SEE Turtles Annual Reports.
- Special social media promotions including live events & giveaways.
- This sponsorship level requires an initial deposit of \$1,000 to start with the balance paid over the sponsorship year. \*

### \$50,000 minimum per year

- Benefits noted for the previous category.
- Posts on 2 Facebook, 2 Twitter feeds, & 1
  Instagram feed (3x per year, 15 posts total).
- Inclusion in SEE Turtles monthly newsletter & global updates (25,000+ subscribers) (1x per year).
- Branded page on SEE Turtles website detailing how the donations are spent.
- Prominent listing of logo on sponsor page & SEE Turtles Annual Reports including a donor profile (1x as space is available).
- Industry exclusivity (upon agreement).
- Personalized annual updates including projects supported and photos.
- This sponsorship level requires an initial deposit of \$5,000 to start with the balance paid over the sponsorship year.\*

# **Sponsorship Levels**



### \$100,000 minimum donation per year

#### Want to stand out from your competition?

Be the first in your industry to commit to saving a million hatchlings per year!

- Benefits noted for the previous category.
- Posts on 2 Facebook, 2 Twitter feeds, & 1 Instagram feed (4x per year per feed, 20 posts total).
- Inclusion in SEE Turtles monthly newsletter & global updates (30,000+ subscribers) (1x per year).
- Top listing of logo on sponsor page & SEE Turtles Annual Reports including a donor profile (1x as space is available).
- Branded page on SEE Turtles website detailing how the donations are spent.
- Special social media promotions including live events & giveaways.
- Online presentation about the partnership for company staff, clients, and/or customers.
- Press release and blog post about the sponsorship.
- Special "1 Million Hatchlings Saved" Logo for use on website, products, & social media.

\*Please note: This sponsorship level requires an initial deposit of \$10,000 to start with the balance paid over the sponsorship year. See <a href="Why Deposits">Why Deposits</a> for more information and exceptions.

### **Our Reach**



65,000+ on 5 feeds



40,000+ email subscribers



40,000+ on 5 feeds



40,000+ avg visitors per month



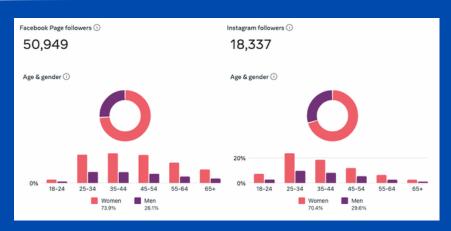
25,000+ on 3 feeds



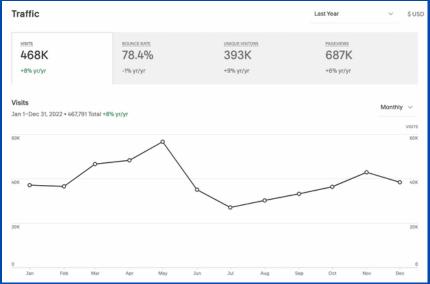
1,500 followers



# **Demographics**



SEE Turtles primary Facebook & Instagram Page Audience (as of June 2023)



SEEturtles.org website traffic for 2022

# **Sponsor Profiles**

### **Sodastream**

For Earth Day 2022, Sodastream partnered with SEE Turtles to save baby sea turtles, with parts of the proceeds from every Sodastream machine sold during the month of April going to save one baby sea turtle.

Sodastream is the first 1 million hatchling Billion Baby Turtles sponsor. Their donation helped save sea turtles at 20 beaches in 16 countries around the world. The sponsorship included a commercial with TV star David Hasselhof and an augmented reality game where you could release your own baby sea turtle.

# soda**stream**®





# **Sponsor Profiles**

### Nature's Path / EnviroKidz:

Nature's Path is one of the largest organic food companies in North America. Through their EnviroKidz brand, they donate 1% of profits to environmental organizations working to save endangered species.

They have supported SEE Turtles' work since 2008, helping to save tens of thousands of hatchlings. Their donations have launched and expanded our educational program and they are a lead sponsor of Billion Baby Turtles and support our School Fundraiser Contest. Their Turtle Splash Cereal helps save a baby turtle with every box sold.







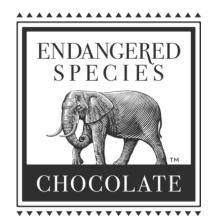


### **Sponsor Profiles**

### **Endangered Species Chocolate:**

Endangered Species Chocolate is one of the largest natural chocolate companies in the US. SEE Turtles and Endangered Species Chocolate had a three year partnership as part of their 10% Promise program. Our project split ten percent of profits with two other organizations and we are featured on their Sea Turtle Bar.

Our partnership also included a grant contest to give away \$5,000 in donations to wildlife conservation and lead sponsorship of Billion Baby Turtles and our School Fundraising Contest.





#### **Testimonial:**

"You'd be hard-pressed to find a more dedicated and effective conservation group as SEE Turtles."

### **Partner Guidelines**

SEE Turtles works with businesses who lead their industries in environmental practices.

#### We partner with companies that:

- Do not have direct impacts on sea turtles and other ocean life by generating large amounts of plastic waste or pollution, catching sea turtles in fishing gear, developing coastal habitats in an unsustainable way, significantly contributing to global warming, or keeping wild ocean animals in captivity that should not be captive.
- Have a strong record of reducing their environmental impact including energy usage, waste production, and habitat degradation and benefit the communities and employees that the company depends on.
- Have a customer base who support wild and healthy oceans and will promote our work to their customers.
- Promote racial and social justice in the company and in the community.
- Can commit to a minimum annual donation of at least \$250 (or more, depending on level chosen) to offset costs for partnership set up and promotion.

# Why Do We Ask For A Deposit?

We know this can be an unusual request so we wanted to give a bit of explanation. SEE Turtles requests deposits from sponsors for a few reasons. First, it takes time for our staff to set up sponsorships, including adding links and logos to our website, promoting on social media, and processing the paperwork. We have had situations in the past where sponsors committed to donating but then did not follow through with the donation, or only donated a small amount which was not enough to cover staff time. The deposit, which is based on future donations and not an additional fee, helps to ensure that we cover the time involved and offers true benefits to our programs.

Second, we have invested years of hard work and investment to build a strong reputation and branding. When a sponsor uses our brand name, logos, and photos in marketing products that promote donations, we need to ensure that those claims are backed up with actual funds and not just a promise of funds.

#### **Exceptions to our deposit requirement:**

In limited cases, we may be able to offer a waiver of the deposit for brands with strong histories of partnerships with nonprofits or those with a history of supporting our work. For sponsors who donate beyond the initial deposit amount, the deposits are waived in future agreements.

### **Awards & Recognition**

SEE Turtles has been recognized by leading organizations and charity watchdogs:













Platinum Transparency 2022 Candid.

### **About Us**

SEE Turtles was launched in 2008 as the world's first effort to protect sea turtles through ecotourism. Since then, we have expanded to include our Billion Baby Turtles, Too Rare To Wear, Sea Turtles & Plastic, and Sea Turtle Week programs.

To date, we have brought more than 1,000 people to visit turtle projects, generated more than US \$1 million for turtle conservation and local communities, saved more than 9 million turtle hatchlings at more than 60 nesting beaches around the world, and reached more than 10,000 students with our educational programs.

SEE Turtles is an independent 501c3 nonprofit organization based in Portland, Oregon.

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